

# Field Effect MDR for MSPs

## Discover a new grade of cybersecurity

Now more than ever, SMEs are turning to their MSPs to provide cyber coverage. However, ever-changing threat landscapes, complicated and siloed technology, and a shortage of internal expertise make effective cybersecurity difficult to achieve.

Field Effect MDR makes it easy for MSPs to deliver premium cybersecurity, without the cost or complexity of traditional solutions. Combining enterprise-grade technology that is purpose-built for MSPs and the SMEs they protect, with proven processes and an expert-led 24/7 SOC (security operations center), you can proactively understand and manage your clients' risk while we detect and respond to threats on your behalf.

### Manage cybersecurity via a single pane of glass

Monitor client environments across endpoint, network, and cloud accounts to identify threats and their timelines and prioritize action.

### Detect threats sooner

Identify the most sophisticated threats in real time with a combination of static, heuristic, and anomalous threat detection, backed with 24/7 SOC.

### Reduce risk

Proactively improve your security posture by identifying and remediating vulnerabilities, risk, and exposures, so you can reduce your clients' threat surface and make it harder to attack.

### Eliminate complexity

Empower your L1 techs to identify threats and take next steps with simple instructions - enabling you to prioritize your senior staff's efforts accordingly.

## Delivering real results for MSPs

Achieve world-class cybersecurity so you can focus on growing your business and attain higher margins.

### Consolidated tech stack

Replace 15+ tools and services.

### Lower labor costs

Empower L1 techs with minimal training.

### Grow your client base

Stand out against the competition by offering a premium approach to cybersecurity.

## Benefits:

- ✓ Stop threats 24/7 with a robust threat detection and response backed by a team of experts
- ✓ Understand and manage risks
- ✓ Eliminate SKU nightmares with all-in pricing
- ✓ Empower L1 techs to address cybersecurity threats
- ✓ Integrate with Autotask and ConnectWise
- ✓ Simplify achieving compliance
- ✓ Gain a true partner with Field Effect

# All-in cybersecurity

Field Effect MDR takes the complexity and guesswork out of assembling a holistic tech stack with our all-in solution.

## Detection and response

Minimize your clients' threat surface with unmatched visibility, detection and response across endpoint, network, and cloud services.

### Real-time detection

Field Effect tracks what's normal and detects what's not, alerting you to known and emerging threats in real time.

### Threat intelligence

Stay protected from the latest threat actor tactics, techniques, and procedures with in-depth intelligence gathering.

### Active response

Automatically block and isolate threats according to severity of attack and the risk tolerance of your clients.

## 24/7 SOC

Protect your clients 24/7 with Field Effect's expert-led SOC.

### Monitoring

Layered on top of Field Effect MDR's automated response, our cyber analysts are monitoring your clients' alerts 24/7 so no threat goes unnoticed.

### Threat hunting

We conduct proactive investigations into anomalies and suspicious behavior across your environment.

### Device/host isolation and account locking

Our team neutralizes threats before they can impact your business.

### In-context support

Expert support is available to you 24/7, with 1:1 guidance directly from our cybersecurity analysts.

## Containment and response

Attain full-scale analysis of your environment to understand the timeline of the attack, how the threat originated and the overall impact, finally establishing the required action for remediation.

**"The relationship with Field Effect has been perfect for allowing us to not only become more successful, but to align everything we need for delivering first-class service to our customers."**

- Simon Cutler, Chief Operational Officer

## Vulnerability detection

Understand and manage your risk with 24/7 vulnerability scanning, detecting potential threats such as outdated patches, misconfigurations, externally exposed assets, shadow IT, and more.

## Suspicious Email Analysis Service (SEAS)

Empower your clients to send suspicious emails directly to Field Effect for immediate analysis. We'll notify you within minutes if we see anything of concern, and you can choose to share with the submitter clear and simple details on whether it's safe and why.

## Flexible reporting

Receive weekly and monthly reports that summarize issues found and the actions that were taken to resolve them.

## Log retention

Improve your ability to comply with compliance frameworks and your eligibility for cyber insurance with flexible and cost-effective data storage options.

## Only receive alerts that matter

Field Effect filters out 99% of alerts so you only receive notifications that matter. Powered by our proprietary analytics engine, we correlate events across your environment to detect threats faster, eliminate false positives, and ensure the highest precision of threat detection.

## Eliminate complexity and maximize your resources

Field Effect eliminates technical barriers, so your L1 techs can easily identify, understand, and remediate the threats facing your clients.

- Share a contextualized ARO (Actions, Recommendations, and Observations) to prioritize action needed.
- Summarize all relevant threat information within a single ARO.
- Deliver clear, jargon-free instructions on how to remediate threat.
- Validate that the alert is successfully resolved to ensure peace of mind.



ACTION



RECOMMENDATION



OBSERVATION

## Stop attacks before they occur

We're more than just a set of eyes watching your environment. Field Effect helps you prevent attacks by providing complete visibility, so you can understand the risks and vulnerabilities facing your clients and how to solve them, to proactively improve security posture over time and minimize the likelihood of a breach.

- Block ransomware and malware attacks
- Identify vulnerabilities, weaknesses and exposures
- Gain visibility of all your devices, including shadow IT

## Integrate with the tools you use every day

Connect Field Effect MDR with ConnectWise or Autotask to synchronize your alerting and ticketing into one platform. Receive efficient and actionable alerting, triage and resource security issues, and resolve alerts without ever leaving your PSA tool.

## Gain a true partner from the start - we make it easy

### Simple onboarding

Receive simple training, go-to-market planning, and client onboarding assistance to accelerate your transition.

### Marketing

Access your dedicated partner portal with go-to-market assets, messaging templates, and ready-to-use campaigns, to gain the support you need for your marketing activities.

### Sales

Leverage our knowledgeable and skilled team of sales engineers and account managers to accelerate your sales cycles, register deals and generate more revenue.

### Dedicated cybersecurity analysts

Get direct support from the team catching and resolving your threats on any topic ranging from strategy to technical support.

**"I've been in the MSP space going on 25 years now. Of all the vendors and partners I've worked with, Field Effect ranks at the top."**

- Rob Schenk, Chief Security Officer, ITS

**Join the Field Effect Partner Program today, and start enjoying the benefits of working with a true partner.**

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