# ZOEY www.zoey.com 855-446-1200 Can we take your orders?

Zoey helps B2B and wholesale businesses take orders online anytime, anywhere, with any device.

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#### **Flexible Pricing Rules**

Set product pricing, quantity rules and tier discounts, differentiated by customer group. Determine which customer groups get free shipping, and at what level.



#### **Customer Groups**

Assign each of your customers to a group, with the ability to set shipping, payments and other key settings for each group type based on what they should see.



#### **Access Restrictions**

Limit access to products, categories or your entire order portal to only certain subsets of customers. Customize your catalog to show each customer what you'd like them to see.



#### Advanced Quick Order

Many B2B buyers already know what they want. Make it easy to enter SKUs and checkout with a powerful and flexible quick order system.



#### iOS Mobile App

Capture orders, create sales quotes and look up product and pricing information wherever you are, even if Internet is unavailable.

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#### Sales Quotes

Enable salespeople to create draft orders for approval. Encourage new customers to check pricing. Help existing customers spec out orders before they make purchases.

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#### **Net Terms**

Allow accounts to buy now and pay later. Set credit limits and invoice due date terms per customer or account. Link to systems such as Quickbooks for collection.



#### **APIs & Integrations**

Make data movement simple between various business systems through open APIs, as well as a library of integrations to key third-party systems.

## We Integrate With: ShipStation Avalara



stripe





...and many more!

### **Customers Say:**





"We want to use the quotes feature as a way to easily and electronically keep a living record and document of this sort of back and forth conversation between the customer and sales rep — tweaking the quote, tweaking the system being built. Streamline, simplify, digitize that whole part of the business where we plan to make a bulk of the revenue."

Sean Connolly, Website Administrator, Real Goods





"One of our customers is a national retailer with a specialty line of private label products made solely for them. With Zoey's capabilities we were able to create a custom catalog specifically for those customers which nobody else can see. That was awesome. Our team never knew something like that was even possible. The customers just love it."

Mike Kasdorf, Director, Backyard Nature Products





"Sales have increased 45 percent since we made the switch to Zoey. Most of the increase has come from business customers because we are able to offer features that we were not able to give them in the past. The most valuable has been the Advanced Quick Order Form. This feature makes large orders easy and fast. We can even create custom shopping lists."

Joan Van Veen VP of Marketing, Professional Medical Fulfillment



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